

Sean Yeo

Institutional Treasury Sales Dealer

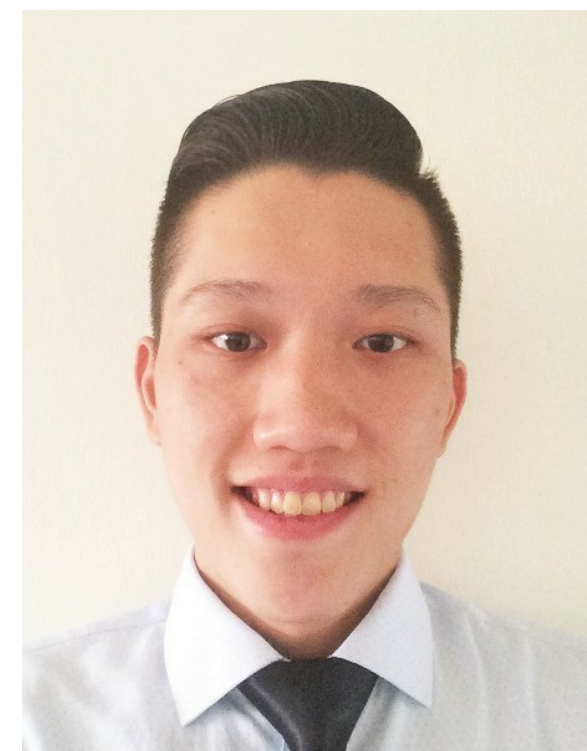
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Date of birth 19-03-1992

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My passion is in learning new things particularly in the area of finance where I am keen to work. I have always wanted to learn more about trading therefore since university I started to trade FX. I was fortunate to be able to fund a trading account. Through attending courses organized by professionals I was able to get a understand the world of trading. I am highly motivated and self-disciplined. I learnt how to manage the risk on my trades. I understand the emotional factors that might affect our trading pattern. My current job is very high paced and technical. However, acquiring new clients adds to the list of skills I have learnt at my current job. At the conceptual level, I have managed to acquire a good academic knowledge on how financial markets and economic models function based on my course of study towards the degree in Banking and Finance. In parallel, I have supplemented classroom learning with the practical skills in Big Data and Social Analytics, having attended a MIT course on these subjects. I have a strong passion particularly in the area of trading. I sincerely hope that your firm will give me the job opportunity, which I shall do my utmost to excel beyond expectations.

Experience

04-2017 - present

Institutional Treasury Sales Dealer

CYS Global Remit Pte Ltd

- Promoted from Treasury Sales Assistant after 6 months
- Dealing FX on behalf of clients.
- Providing advise and market outlook on the various currencies to clients.
- Acquisition of new client (Mainly focusing on SMEs, Listed Companies, Offshore High Net Worth Individuals in Asia)
- Building relationships with current/new clients.
- Perform basic KYC and AML for account opening.

01-2017 - 04-2017

Account Services Executive

CIMB Bank, Singapore

- Manage new business account openings for retail, corporate and commercial banking.
- Review and process new and existing clients.
- Provide operational support to department.
- Manage and handle specific projects assigned.
- Perform basic KYC and AML for account opening.

09-2011 - 12-2011

Marketing/Sales Executive (Internship)

Noel Gifts International Limited, Singapore

- Partner with outside advertising agencies, internal creative services, product marketing, segment marketing, field marketing, legal, marketing operations, procurement, and vendors to execute complex marketing communication programs.
- Managing clients together with the Sales Team and General Manager. Building rapport with the clients.

Education

01-2004 - 12-2008

Maris Stella High School

GCE 'O Level

04-2009 - 04-2012

Temasek Polytechnic

Diploma in Marketing

01-2015 - 02-2017

Murdoch University

Bachelor of Commerce in Banking and Finance

Certificates

07-2016

MIT Big Data and Social Analytics

Interests

Golf, Muay Thai, Boxing, Running

Skills

Python

Microsoft Word

Microsoft Excel

Technical Analysis (Charting)